




# Cloudflare AI Solution Overview

# Agenda

- 1 Current state
- 2 The Cloudflare solution
- 3 How it works
- 4 Next steps

# AI is everywhere



fireflies.ai

✦

## Fireflies Launches AI Super Summaries for Meetings

Generate meeting overviews, outlines, bullet-point notes, action items and more.

Try Fireflies.ai For Free

Krish <> Matt Interview

March 15 - 10:30 - 11:00 PM

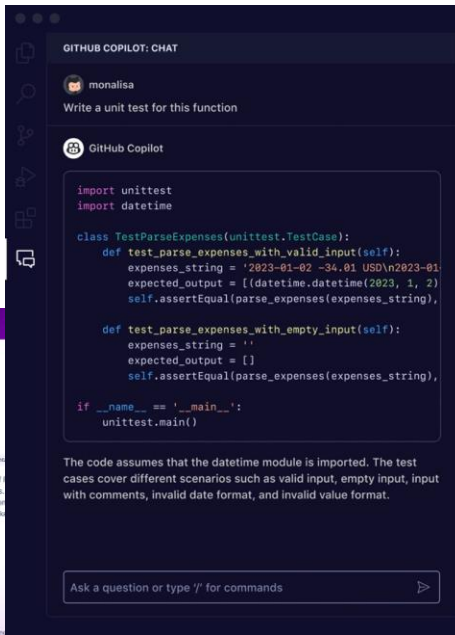
Meeting Summary

Fireflies AI notepad Meetings Product-led growth Horizon

In the meeting, Matt and Krish discuss the growth of the notetaker that transcribes and summarizes meetings, focus on product-led growth has led to over 10 million AI meeting notes. All of this was done without a meeting

Outline

1. Introduction 04:28 - 10:32
  - Matt acknowledges Fireflies AI and its growth
  - Krish invited to share the origin story of Fireflies
2. Fireflies AI capabilities 10:32 - 12:28
  - Integration with major video conferencing apps
  - Transcription, summarization, and analysis of meetings



GITHUB COPILOT: CHAT

monalisa

Write a unit test for this function

GitHub Copilot

```
import unittest
import datetime

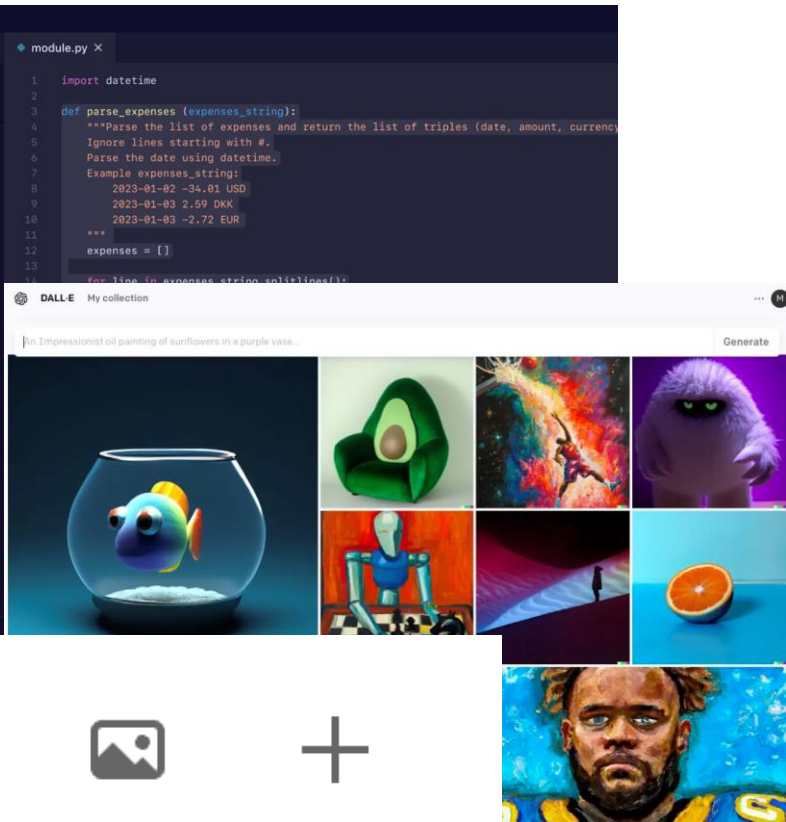
class TestParseExpenses(unittest.TestCase):
    def test_parse_expenses_with_valid_input(self):
        expenses_string = '2023-01-02 -34.01 USD\n2023-01-03 2.59 DKK\n2023-01-03 -2.72 EUR'
        expected_output = [(datetime.datetime(2023, 1, 2), 1, 2)]
        self.assertEqual(parse_expenses(expenses_string), expected_output)

    def test_parse_expenses_with_empty_input(self):
        expenses_string = ''
        expected_output = []
        self.assertEqual(parse_expenses(expenses_string), expected_output)

if __name__ == '__main__':
    unittest.main()
```

The code assumes that the datetime module is imported. The test cases cover different scenarios such as valid input, empty input, input with comments, invalid date format, and invalid value format.

Ask a question or type '/' for commands




DALL-E My collection

In Impressionist oil painting of sunflowers in a purple vase...

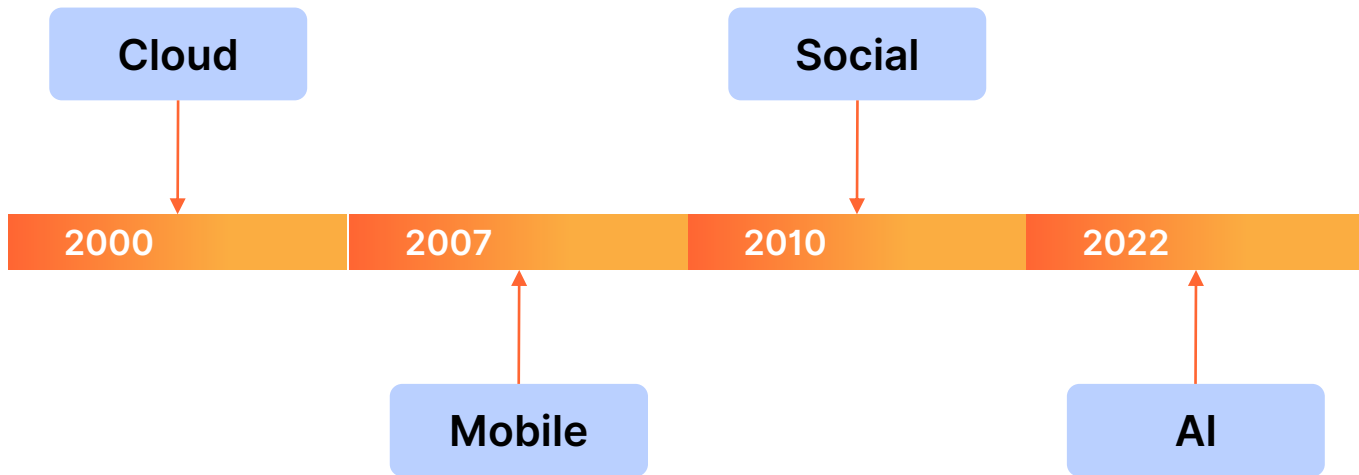
Generate

0/20

+



# AI is the next paradigm shift



“The ability to build a generative AI business without needing to invest significant dollars developing sophisticated models... significantly reduces (and even eliminates) the upfront costs previously associated with building an AI business.”

Source: Base10

# AI accelerates the way we work

Write and edit content, copy, or code

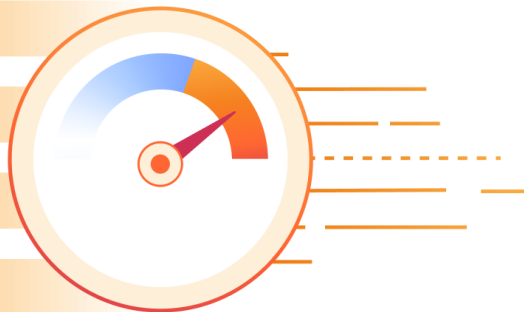
Create logos and graphics

Generate music and videos

Summarize documents and insights

Generate code and documentation

Provide customer support



All you need is  
30 seconds to:









Shorten learning curve

Increase productivity

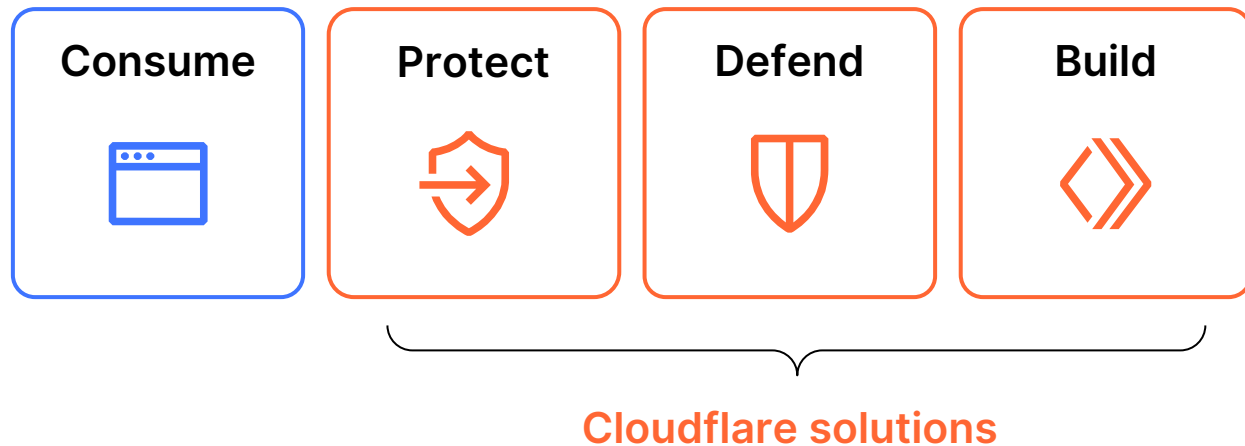
Improve accuracy

Increase efficiency

# AI initiatives face challenges

Initiative	CHALLENGES
 GPUs for training and inference	High demand has led to scarcity of resources 
 Multi-cloud architecture	Cost of moving data across clouds 
 Control operational costs	Lack of visibility into usage 
 Reduce cyber risk	Data leaks, privacy, shadow IT 

# AI impact on your business



Where are you using AI today:

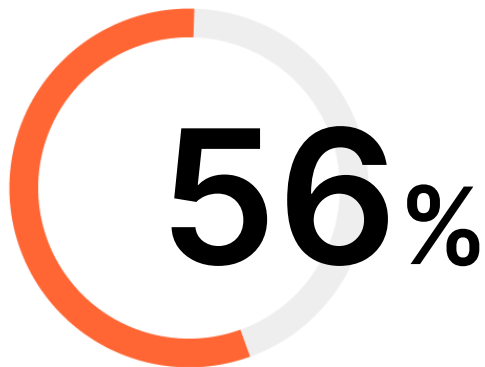
Engineering

Infrastructure

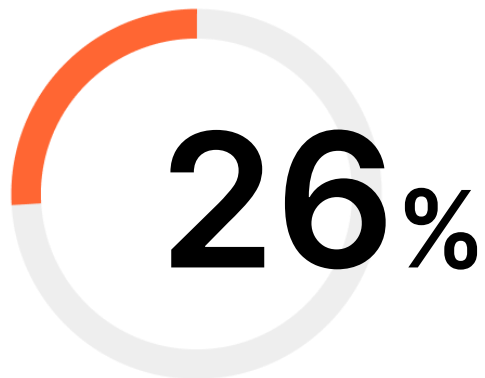
Security services

Sales & marketing

# Consume



Of employees have used AI-powered tools for work



Of companies have an AI-policy



# Protect

# Cloudflare can help reduce cyber risks as you experiment with AI tools



## Cyber Risks

Cybersecurity & Fraud · Regulatory Compliance · Visibility · Third Party · Consumer Protection · Liability · Unreliable Outputs · Model & Output Bias · Escalating Cost



## Manage Governance & Risk

Define & communicate acceptable use policies

Impact assessments per privacy & AI regulations

Monitor workforce & automated service usage via app & API traffic



## Increase Security and Privacy Controls

Filter data inputs & outputs for IP, confidentiality & copyright

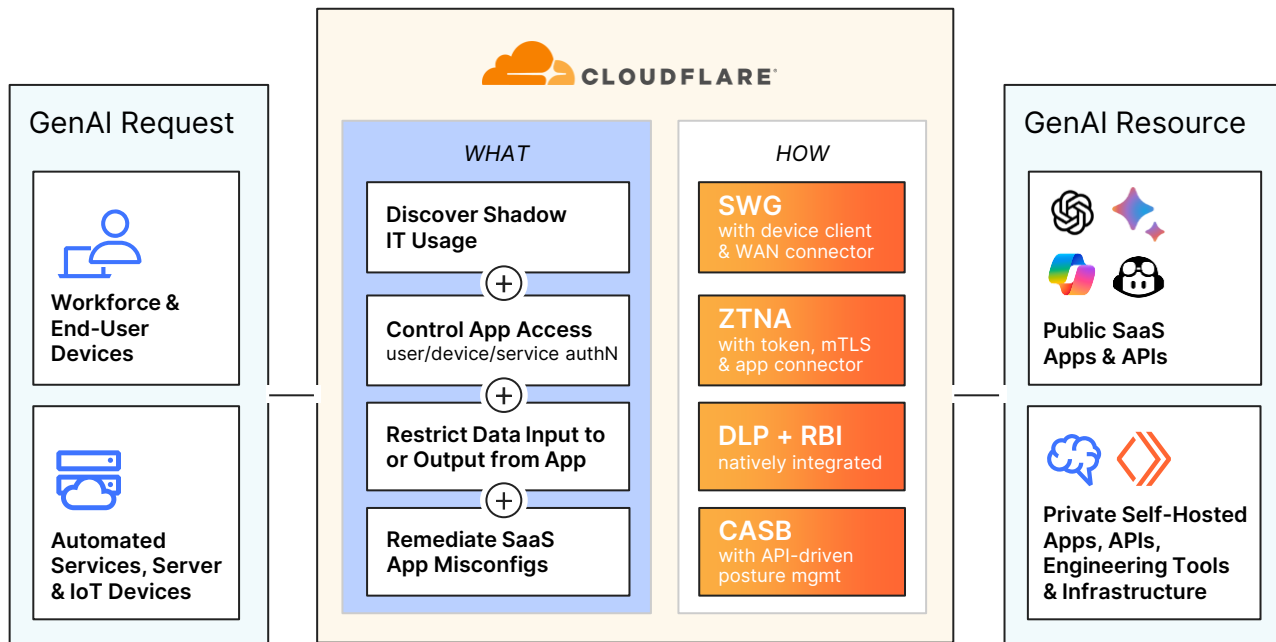
Block access as last resort since it often triggers “user bypass” & Shadow IT activity



## Reduce Attack Surface

Identity-based Zero Trust access controls to apps, engineering tools & infrastructure

# Protect employees and resources



## Protect

Gain usage visibility

Control data flows

Facilitate compliance

Improve performance

# Protect data



## Comply with regulations

Detect and control movement of regulated data. Push logs to SIEM for audit trails.

- ✓ GDPR
- ✓ CCPA
- ✓ GLBA
- ✓ HIPAA
- ✓ DPDP
- ✓ CPRA
- ✓ PCI DSS
- ✓ ISO



## Data exposure visibility

Regain visibility and controls for sensitive data across SaaS apps, shadow IT, and emerging AI tools.

-  OpenAI
-  Bard
-  GitHub Copilot



## Secure developer code

Detect and block source code in up/downloads. Find and fix misconfigurations in SaaS apps and code repositories.

- **GitHub**
-  GitLab
-  Bitbucket

# Defend

# Threat Actors also making “Investments” in AI

THE WALL STREET JOURNAL

## AI Experts Warn of Potential Cyberwar Facing Banking Sector

U.S. financial institutions' machine-learning models are a potential avenue for attacks, experts said

Harvard  
Business  
Review

## The New Risks ChatGPT Poses to Cybersecurity

The New York Times

## A.I. Poses 'Risk of Extinction,' Industry Leaders Warn

Leaders from OpenAI, Google DeepMind, Anthropic and other A.I. labs warn that future systems could be as deadly as pandemics and nuclear weapons.

 CNBC

## Workers are secretly using ChatGPT, AI and it will pose big risks for tech leaders

The Verge

## Microsoft and OpenAI say hackers are using ChatGPT to improve

THE WALL STREET JOURNAL

## AI Junk Is Starting to Pollute the Internet

Online publishers are inundated with useless article pitches as websites using AI-generated content multiply



GenAI Image created in Midjourney

# AI is a new attack surface

- AI-powered phishing
- Social engineering
- Deep fakes
- Voice spoofing
- Botnet management



# Firewall for AI

## Addresses LLM security concerns:

- Prompt injection
- Insecure plugin design
- Sensitive information disclosure
- Excessive agency





# Build

# Elements of AI applications and infrastructure

## Train



Store training data



Create and store model



Fine tune models

## Secure



Secure access to AI services



Protect private data

## Deploy



Generate embeddings



Deploy model



Run inference at scale

## Optimize

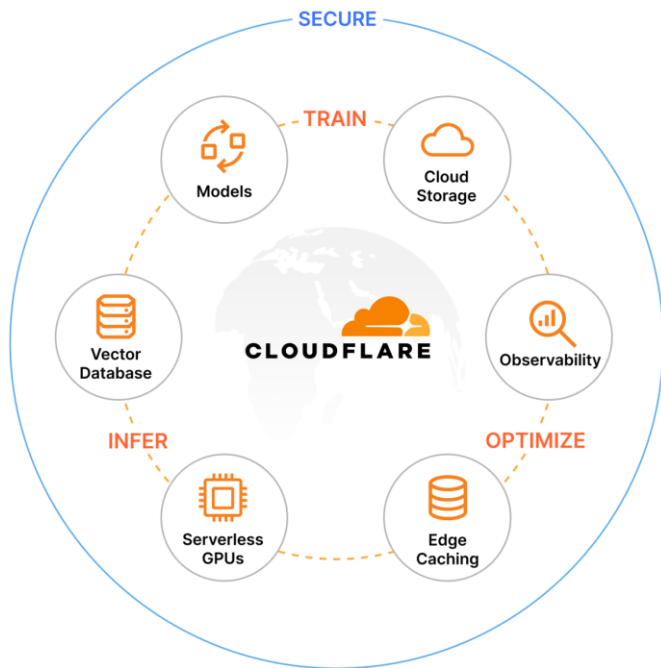


Observe and analyze usage



Control traffic & optimize cost

# A holistic, end-to-end AI solution



## 1) TRAIN

Zero Egress Cloud Storage with **R2**

## 2) INFER

Generate, store, and search embeddings with **Workers AI** and **Vectorize**

## 3) OPTIMIZE

Gain visibility and improve performance via **AI Gateway**

## 4) SECURE

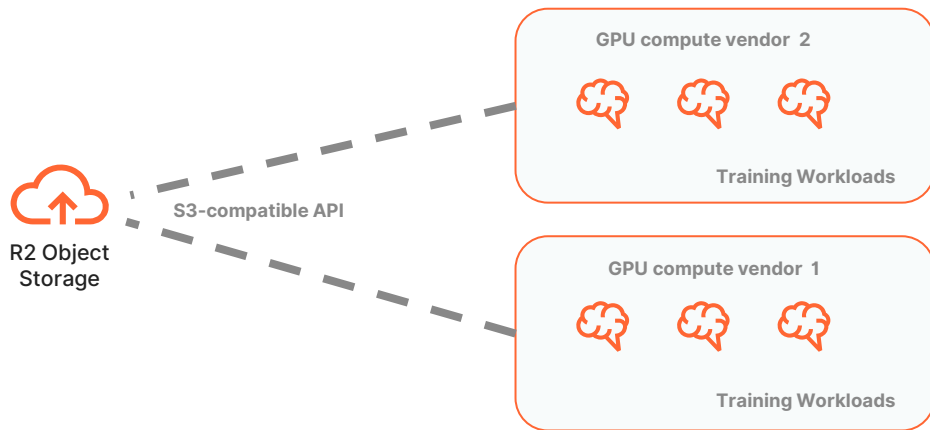
Protect and Defend with **Zero Trust** and **API Security**

# Most AI workloads are going to run near the device, close to the user



# Unlock the best prices across cloud providers

Store training data in **R2** to move between clouds with zero egress fees



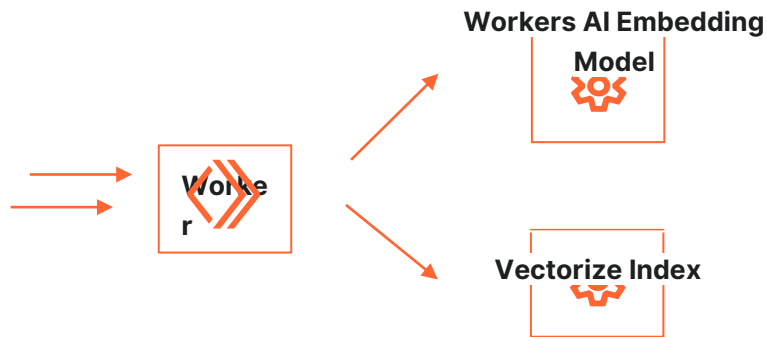
## Train

Move training data across clouds without egress fees

Eliminate the need for complex data transfers or duplication of data sets

Partnerships so you can do more with your data

# Generate, store, and search vectors



## Sample models

Llama-3

whisper

M2M100

DistilBERT-SST-2

ResNet

## Infer

Use built-in models from **Workers AI** to generate embeddings

Store embeddings in **Vectorize**

Transform each query into an embedding with **Workers AI**

Query **Vectorize** for similar vectors

Retrieve source content from **R2** or **KV**

# Build with a library of off the shelf models and deploy directly from HuggingFace



Generate text



Classify text



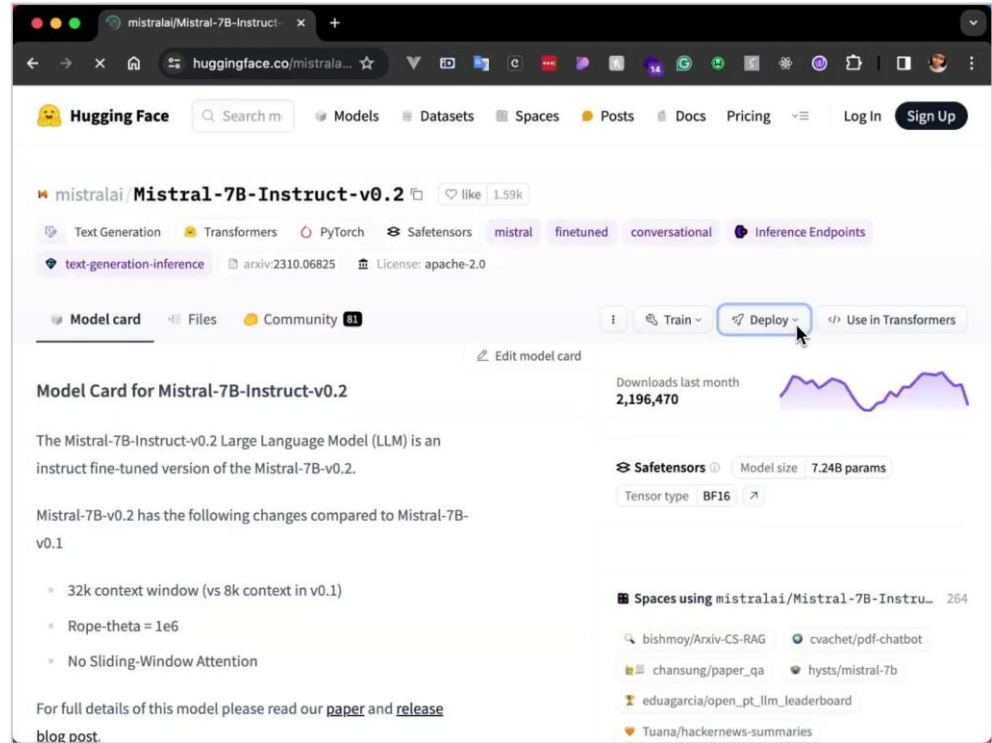
Create images from text prompts



Translate text



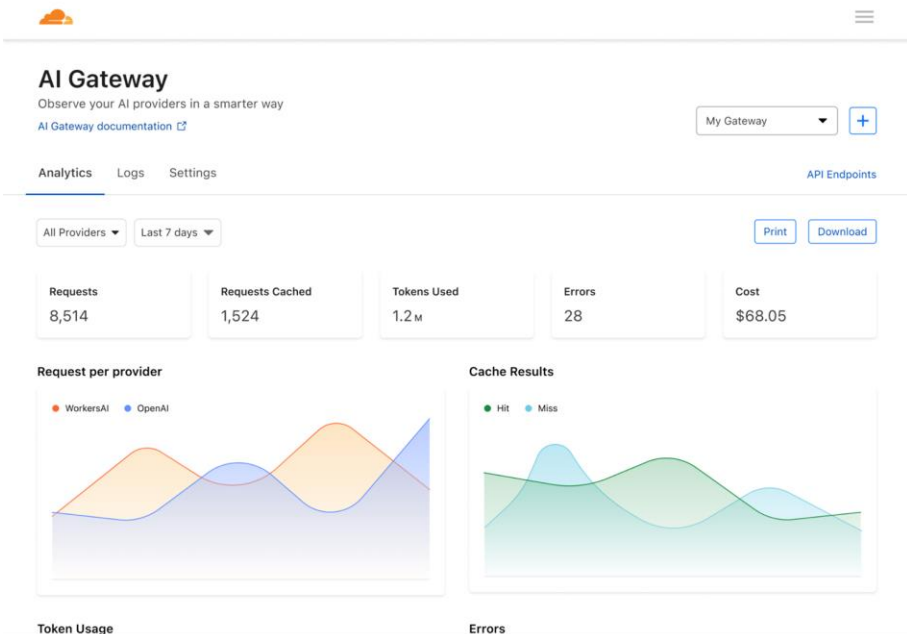
Classify images



See [our documentation](#) for a full list of all 40+ models

# Observe and control AI applications

**AI Gateway** is a full proxy with caching, rate limiting, request retries, analytics, and tracking of AI usage to mitigate data loss and AI integrity.



## Optimize

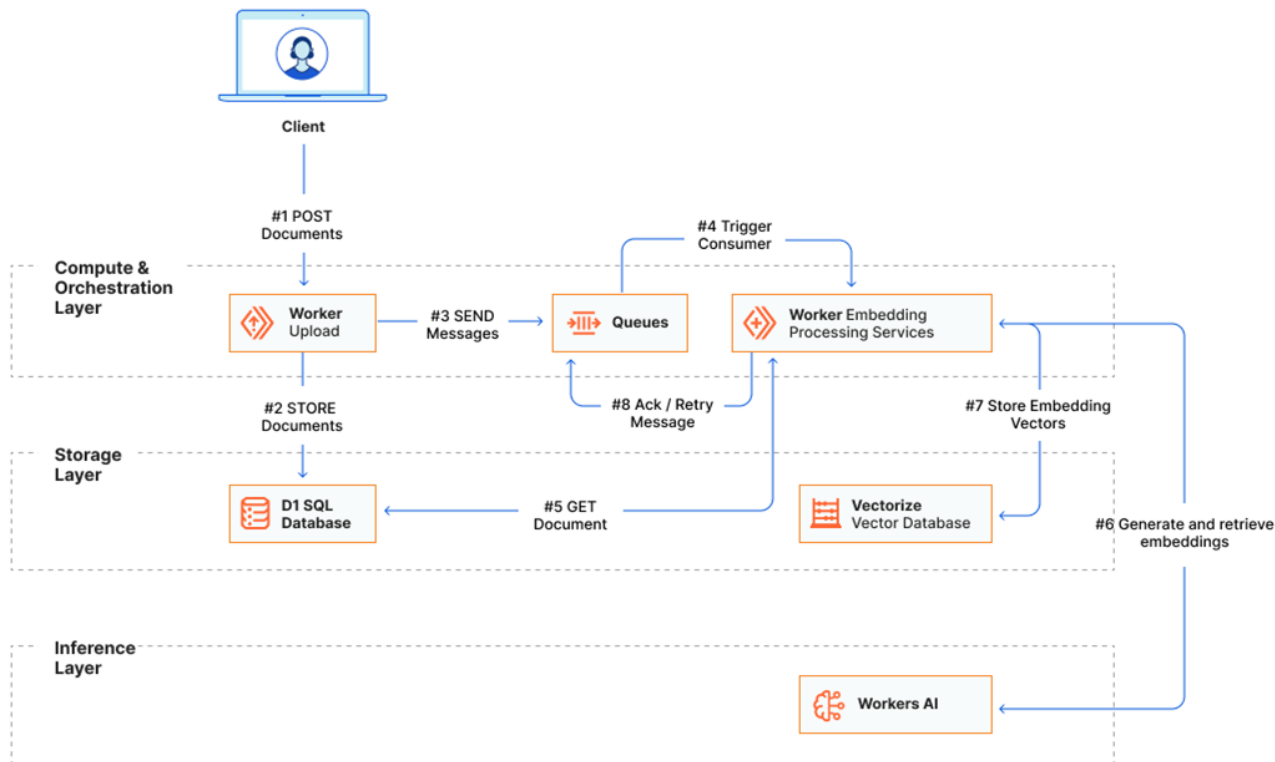
Observe traffic patterns, usage, logs, and cost

Provide visibility into traffic & malicious actors

Alleviate the burden of cost & speed with caching and rate-limiting



# RAG application architecture



## Common RAG use cases

Conversational applications including chatbot, text, and email

## Cloudflare products

D1  
Queues  
Workers  
WorkersAI  
Vectorize

# AI products expand what you can build on Cloudflare

## Developer Products

### Compute



Workers



Pages

### Data Storage



R2



D1



Workers  
KV



Durable  
Objects

### Developer Services



Images



Stream



Workers  
Analytics Engine



Queues

## AI Products



Workers AI



Vectorize



AI Gateway

## Platform

Cloudflare Network  
Infrastructure



**Global Edge:** 310+ cities, 95% of Internet users within 50ms, 13,000 interconnects, 248 Tbps capacity, China Network



**Building Blocks:** SSL/TLS, mTLS, Authoritative/Recursive DNS, DNSSEC, DNS over HTTP, L4-7 over Wireguard



**Compliance/Privacy:** ISO, SOC, PCI, GDPR-compliant Logs & Analytics, Data Localization Suite

# Why Cloudflare AI?



NETWORK  
SCALE



EASE  
OF USE



NO TRADE  
OFFS

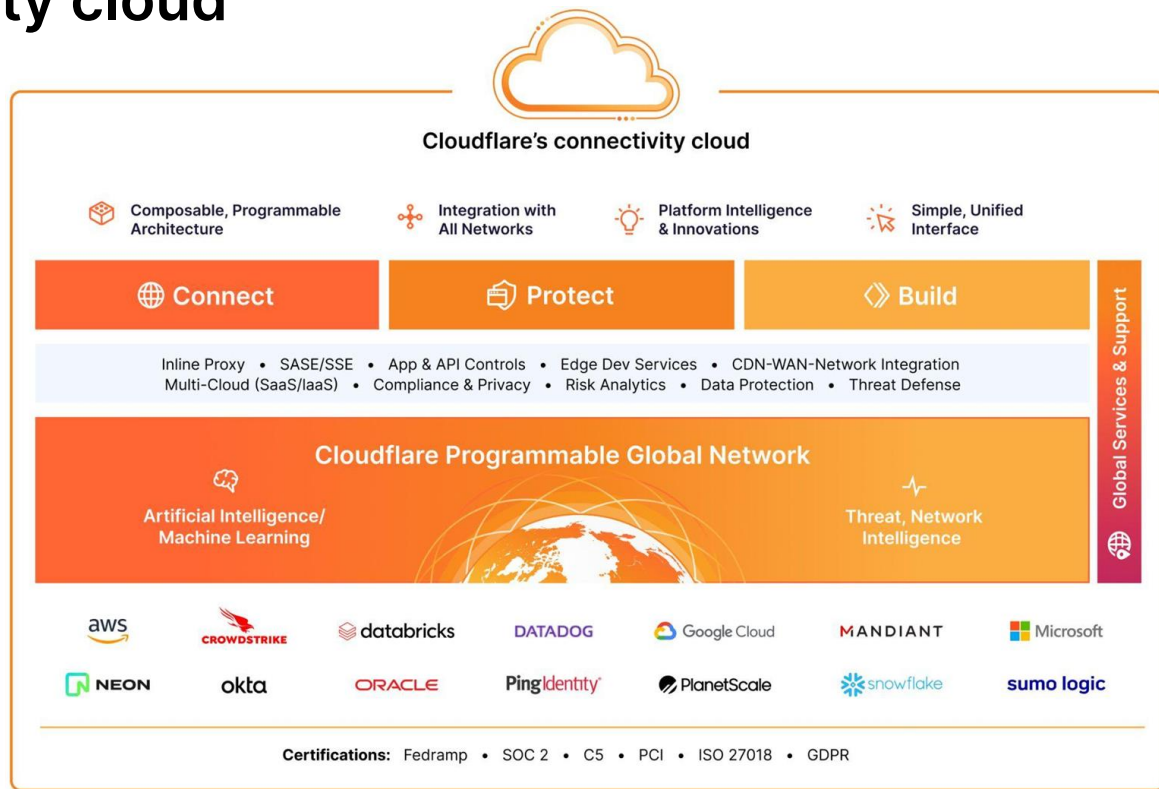


# Cloudflare's connectivity cloud

With Cloudflare, organizations can:

- **Connect** users, networks, apps and clouds globally
- **Protect** data, apps, infrastructure, and users everywhere
- **Build** innovative digital services and experiences anywhere

With security, speed,  
programmability and resilience



“

**This makes it incredibly simple for any developer to start building with AI, even with zero machine-learning expertise. Now you can deploy an AI-powered app in minutes.**

*- Ben's Bites*